







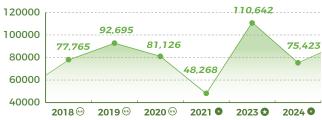
electronica China is the leading trade fair for the electronics industry in Asia. It provide the industry with more display options and opportunities, as well as more participation from related application fields. More application demos for vertical industries will be included to create a cross-industry platform that is helpful to the entire industry chain from product design to application. More than ten forums focusing on cutting-edge topics in vertical industries will also be held during the exhibition, covering electric vehicles, automotive electronics, third-generation semiconductors, embedded systems, artificial intelligence and computing power, industrial IoT, energy storage, smart manufacturing, medical electronics, connectors, automotive wiring harnesses, and motor drives.

#### Planet e: for a successful future

- Comprehensive range of products and services
- Leading business platform: high quality of buyers and decisionmakers in upper management who are preparing for and conducting business transactions
- From components to systems, applications and services: everything here revolves around the world of electronics
- Technical forums with prominent speakers: topics covering automotive, power electronics, medical technology and connectors

#### **Previous key figures**

#### **Number of visitors**



#### **Number of exhibitors**



#### Exhibition space 2024\*: 100,000 sqm

- Figures of electronica China only. productronica China takes place saperately from 2021 onwards.
- \*\* Figures include numbers of electronica China and productronica China.
- \* Co-located with LASER World of PHOTONICS CHINA, analytica china, Vision China (ShangHai), electronica China 2022 was postponed due to COVID-19

# The entire electronics universe at one place

#### INTERDISCIPLINARY EXHIBITION THEMES

- Semiconductors
- Embedded systems
- Sensor technology
- Microelectromechanical Systems
- Relays
- Switches and connectors
- Passive components
- Displays
- PCBs
- Other circuit carriers and EMS
- Automotive electronics and testing
- Wireless
- Power supplies
- Test and measurement
- Micronano systems (MEMS)
- Assemblies and subsystems
- Artificial intelligence technology
- Internet of things technology

#### **KEY INDUSTRIES**



Industrial Electronics / Industrial Control



Automotive electronics and EV



Consumer electronics



Communication systems



Electricity and **New Energy** 



Medical technology



Computers & peripherals



Mechanical engineering





Mobile phone



Internet of Things (IoT)



Household appliance



Aviation & space technology



electronics



Liahtina engineering



Rail transit



Security & protection systems

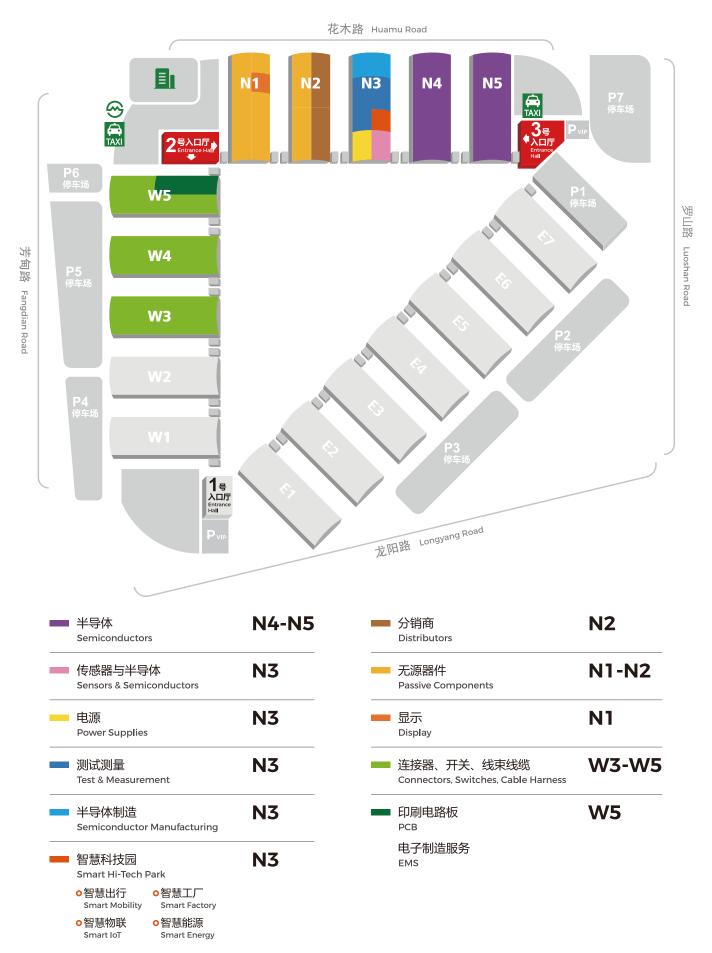


Intelligent building



Smart City

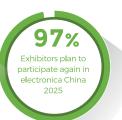
# Fairgrounds map



# **Exhibitor feedbacks**









#### **BUSINESS GOALS REACHED**



Company, product & image presentation/promotion



Studying the competition, market overview



Building up new business relationships



Maintaining existing business relationships



Presentation of innovations



Exchange of experience



Preparing future business transactions



#### **ASSESSMENT OF ELECTRONICA CHINA REGARDING**



Brand influence of the trade fair



Quantity of visitors



Completeness and breadth of product range



Promotion of the trade show

<sup>\*</sup> Source: Exhibitors survey at electronica China 2024.

# **Visitor analysis**

#### BY TYPE OF BUSINESS

Application / Usage of Electronic Components / Assemblies / Subsystems **Electronic Components** 

Electronic Assemblies / Subsystems

Agent / Distributor / Dealer

ODM / OEM

Material Supplier

Public Administration / Authorities / Investment and Financing Institutions

Manufacturing Equipment Association / Society / Alliance / Scientific Institution / University

Media Other

#### BY JOB RESPONSIBILITY

R&D / Design Market development / Sales / Marketing

Procurement

Production / Manufacturing

11% Corporate management

Quality control

Education / Scientific research

Government administration

Journalist / Editor

Others

# Visitors believe their participation is verv rewarding

Visitors will recommend electronica China to their colleagues

Visitors fairly likely to definitely plan to attend electronica China again

#### ASSESSMENT OF ELECTRONICA CHINA REGARDING





Brand influence of exhibition

Presence of Chinese exhibitors

Completeness and breadth of product range







Quality of visitor information provided by the organizer

Presence of market leaders

Promotion of the trade show



Building up new business

relationships





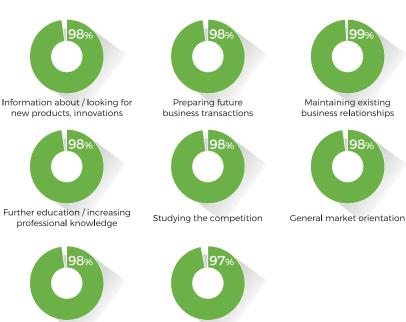
Presence of international Procedure of onsite registration exhibitors

#### Onsite services (rest area, catering)

#### BY INDUSTRY-MULTIPLE CHOICES

47%	Industrial electronics / Industrial Control
36%	Automotive Electronics and EV
29%	Consumer Electronics
19%	Communication Systems
14%	Electricity and New Energy
10%	Medical Technology
9%	Computers & Peripherals
8%	Internet of Things (IoT)
8%	Household Appliance
6%	Mechanical Engineering
6%	Aviation & Space technology
5%	Military Electronics
5%	Mobile Phone
5%	Security & Protection System
5%	Lighting Engineering

#### **BUSINESS GOALS REACHED**



Seeking and identifying

distributors / new agents / partners

Rail Transit Intelligent Building

<sup>\*</sup> Source: Exhibitors survey at electronica China 2024.

# 360° Crossmedia\* Marketing

## **Media partners**

#### **Industry** media



#### **Public media**





#### Self-Media Channel Promotion: 谈三圈

#### Video view:

Tik Tok:

146.000+

Bilibili:

58.000+

WeChat:

18.000+







#### Social media

Official WeChat account: 180,000+ followers, Average reads: 2,000+ person-time Press release on media WeChat account: 200+ articles, Average reads: 2,500+ person-time

#### WeChat



Official WeChat

e星球



Official WeChat e星球服务站

- 芯师爷
- ■猎芯网
- 电子发烧友
- ■电子产品世界
- Techsugar探索科技
- AI电堂科技
- 电子创新网
- 21IC电子网

#### **Exhibition cooperation WeChat subscription**

■ 传感器专家网

- ■硬件十万个为什么
- 射频百花潭
- - 电子工程世界
    - 电子变压器资讯

■ 极客网

■中电网

- IC交易网
  - 半导体芯闻
  - ■新电子



# 360° Crossmedia\* Marketing

#### **Outdoor advertisement**





#### eDM

Database:

**300,000+** data

Frequency:

1-3 times/week



#### **SMS**

Database:

**500,000+** data

Frequency:

1-2 times/month



#### Live

Vphoto page-views: 102,286 person-time

ive viewers on

www.elecfans.com: 60,000+ person-time

Live viewers on Xin Master: 441,697 person-time

Live viewers on Yesky: **204,159** person-time

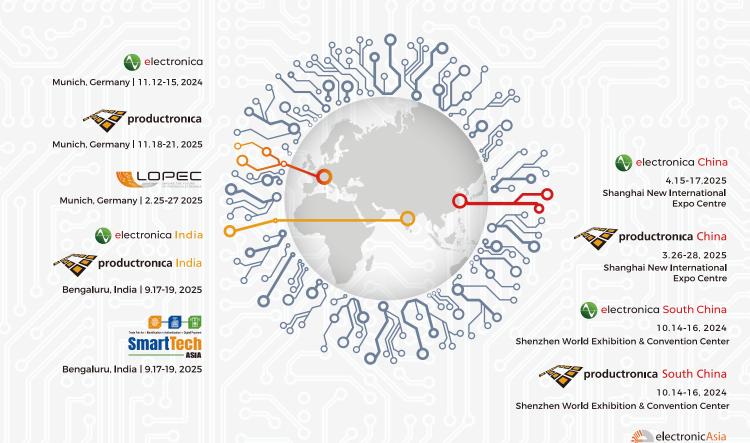








# GERMANY. CHINA. INDIA. Global Electronics Network



## **Contact us**

#### Messe Muenchen Shanghai Co., Ltd.

11F, Tower 1, LJZ Financial Holdings Plaza, 1788-1800 Century Avenue, Pudong New Area, Shanghai

#### Project Management China

Chloe.Qiu Project Director Tel.: +86 21 2020 5522 chloe.qiu@mm-sh.com

#### Messe München GmbH

Am Messesee 2, 81829 München Germany

#### **Project Management Germany**

Anne Dautremant
Exhibition Manager
Tel.: +49-89-949 20322
anne.dautremant@messe-muenchen.de

#### Sales Germany

Oliver Bittl
Sales Manager
Tel.: +49 89 949-20553
oliver.bittl@messe-muenchen.de

10. 13-16, 2024 | Hongkong, China

Dominik Eri Sales Manager Tel.: +49 89 949-20556 dominik.eri@messe-muenchen.de